



Jennifer Upton

Chief of Acquisition

With over two decades of experience in the United States Department of Defense acquisition, Jennifer Upton joined the NATO Communications and Information Agency (NCI Agency) in 2020 as the Chief of Acquisition (COA). As COA, Upton is the key Agency executive level authority for all activities related to acquisition. In this position, she maintains the overall integrity of the Agency's acquisition processes, including procurement policy and procedures, logistics, facilities engineering, and cost estimating and analysis.

Prior to joining the NCI Agency, Upton was based in San Diego, California where she served as the Director of Contracting and Special Assistant to the Commander of United States Naval Special Warfare Command. Starting in 2014, Upton was responsible for the procurement activities related to the command's entire portfolio, supporting operations around the world. Her directorate was responsible for managing over 2,000 contract awards annually, supporting special operations forces using a wide range of acquisition methodologies.

From 2010, Upton worked at MacDill Air Force Base, Florida as a contracting officer in support of Headquarters United States Special Operations Command (USSOCOM) and then as the Chief of Contracting for the USSOCOM Information Technology division responsible for a \$2B acquisition portfolio.

Upton began her career in 2001 at Warner Robins Air Logistics Centre supporting aircraft and weapon system acquisition and sustainment activities.

Upton has undergraduate degrees in History, Political Science, and Spanish from Wesleyan College and a Master's Degree in Acquisition Management from American Graduate University.

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