

Notification of Intent to Invite Bids

Method: Basic Ordering Agreement Plus (BOA+)

NATO Integration Core System Operations and Maintenance Services NCI Agency Reference #: IFB-CO-423247-INT-CORE

Estimated Amount: EUR 1,000,000.00, Optional Amount EUR 2,500,000.00
(EUR 500,000.00 per one-year extension option)

NOI Closing Date: 7 May 2024

Solicitation Release Date: Anticipated on 17 May 2024

Solicitation Closing Date: Anticipated on 27 June 2024

Contract Award Date: Anticipated on 30 September 2024

Competition Type: BOA+ Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to invite bids for the procurement of operations and maintenance services for the NATO Integration Core System.

The list of prospective bidders is attached. Interested companies already holding an active Basic Ordering Agreement (BOA) with the NCI Agency may contact the point of contact below, to request inclusion on the list.

****Neo eProcurement Registration****

Attention Suppliers,

The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.

NCI Agency Point of Contact
Tiago Brito, Contracting Officer

Email: CO423247INTCORE@ncia.nato.int

Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders

To : Distribution List

Subject : **Notification of Intent to Invite Bids for NATO Integration Core System Operations and Maintenance Services**

References :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** BC-D(2018)0004-FINAL, BC Budget Procurement Guidance
- C.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements

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1. In accordance with References A through C, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue an Invitation for Bid (IFB) for NATO Integration Core System Operations and Maintenance Services, hereafter referred to as the "Project".
 2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the IFB.
 3. The reference for this Project is IFB-CO-423247-INT-CORE, and all correspondence concerning this NOI and subsequent IFB should reference this number.
 4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
 5. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving the IFB for this Project are hereby requested to provide a Declaration of Eligibility (DoE), **sent** by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 7 May 2024, which is 12 calendar days after the date of this letter.
 - a.** In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
 - Company name
 - Company address
 - Point of Contact (PoC)
 - PoC email address
 - PoC telephone number
 - b.** This information is critical to enable prompt and accurate communication with

prospective bidders and should be sent electronically to CO423247INTCORE@ncia.nato.int.

6. In order to maximize competition the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the IFB has not been issued. The NCI Agency may even accept, at its discretion, nominations after the IFB has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
7. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
8. Bidders will be required to declare a bid validity of six (6) months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 6 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
9. National authorities are advised that the IFB package is anticipated to be NATO UNCLASSIFIED.
10. The successful bidder will be required to handle and store classified information up to the level of NATO RESTRICTED. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
11. The NCI Agency reserves the right to cancel, suspend, or withdraw this NOI at its own discretion and at any time. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
12. Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

[Original Signed By]

Tiago Brito
Contracting Officer

Annex A – Summary of Requirements

1. Project Objective

The NATO Integration Core System (INT-CORE) is a flexible, adaptable and robust information systems integration core that provides interoperability between existing and future heterogeneous information systems. It significantly supports situational awareness throughout the battlefield within the mission network.

INT-CORE, which provides the right information to the decision makers at the right time, supports command and control business processes to support the distribution of information related to command and control, joint picture, battlefield, mission, etc.

The objective of this project is to enhance the evolution of INT-CORE through the research and development scope of INT-CORE Integration Cases and, if required, to obtain software maintenance services to support the integration requirements for NATO.

2. Scope of Work

The scope of the prospective contract encompasses provision of the following:

- a. INT-CORE maintenance & further development, including:
 - i. The maintenance of working software in an Agency Test/Reference facility such as NATO Software Factory throughout the project to use it during iterations and in formal testing;
 - ii. Support the formal Independent Interoperability Testing and Security Testing executed by the Agency for the releases;
 - iii. Deploy the releases after formal notification to go ahead;
- b. The design, implementation, documentation and testing of Integration Cases, including:
 - i. Prioritisation and sequencing agreed with NCIA and key stakeholders identified by the NCIA;
 - ii. Planning and preparation of releases of integration cases based on the prioritisation and apportionment of User Stories/Use Cases.
- c. Limited post-implementation support (training, documentation or other support activities);
- d. Testing and maintenance support for NATO-operated Integration Core service for testing purposes.
 - i. Such support typically covers preventive monitoring and corrective actions on the pilot service.

3. Period of Performance

The Period of Performance is anticipated to start in September 2024 and end in 31 December 2024, with the possibility to be extended through the exercise of five (5) one-year extension options. It is important to note that this timeline represents the anticipated duration of the contract, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

4. Agile Methodology

It is planned that the contract will follow an agile methodology, using sprints and baselines to provide regular deliveries of working software. Generally speaking, it is expected that each sprint will last between one week and one month, with 4 to 6 sprints in each baseline. Each baseline will conclude when Approval to Operate (ATO) will be declared. Then, the baseline will be rolled-out on the authorised sites.

5. Technical Constraints

The Contractor will be expected to use the NCI Agency Test/Reference facility (NATO Software Factory) throughout the project for iterations and formal testing.

Annex B – Distribution List

NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

NCI Agency – All NATEXs

Annex C – List of Prospective Bidders

Country	Vendor
BELGIUM	BLACK BOX NETWORK SERVICES NV
BELGIUM	Magnobel BVBA
BELGIUM	BT Global Services Belgium bvba
BELGIUM	BREVCO SERVICES S.C.S.
BELGIUM	PwC Enterprise Advisory BV
BELGIUM	EUROCITY BVBA
BELGIUM	Accenture NV/SA
BELGIUM	Telenet BV
BELGIUM	COMPUTACENTER NV
BELGIUM	Aerospacelab SA
BELGIUM	Funky Duck BV
BULGARIA	TechnoLogica EAD
BULGARIA	Lirex BG Ltd
CANADA	MDOS Consulting Inc.
CANADA	Sabytel Technologies Inc
CANADA	Magnari Inc.
CANADA	Compusult Limited
CROATIA	Span d.d
CROATIA	KING ICT d.o.o
CROATIA	Croatel d.o.o.
CROATIA	INSig2 d.o.o.
CROATIA	Odasiljaci i veze d.o.o
CROATIA	Infigo IS d.o.o
CROATIA	Ericsson Nikola Tesla d.d.
CZECHIA	SpaceKnow Inc., odstepny zavod
DENMARK	Proteams ApS
DENMARK	Atea A/S
FINLAND	Second Nature Security Oy
FINLAND	Insta Advance Oy
FINLAND	Advenica Oy
FINLAND	Ambientia Oy
FINLAND	Piisku Ltd.
FINLAND	Kauko Oy
FINLAND	ICEYE Oy
FRANCE	THALES SIX GTS France S.A.S
FRANCE	Telespazio France
FRANCE	Preligens SAS
GERMANY	Aware7 GmbH

Country	Vendor
GERMANY	European Space Imaging GmbH
GERMANY	INTEC Industrie-Technik GmbH & Co KG
GERMANY	CGI Deutschland B.V. & Co. KG
GERMANY	GBS Tempest & Service GmbH
GERMANY	init AG fur Digitale Kommunikation
GERMANY	BECHTLE GmbH & Co.KG
GERMANY	ACME Portable Computer GMBH
GREECE	Scytalys S.A
GREECE	WHITESTEPS TECHNOLOGIES S.A.
GREECE	OTE (HELLENIC TELECOMMUNICATIONS ORGANIZATION) S.A.
HUNGARY	EURO ONE Szamitastechnikai Zrt
HUNGARY	Kontron Hungary Kft
HUNGARY	Sysman Information Technologies
ITALY	Netgroup S.p.A.
ITALY	Leonardo SpA
LATVIA	DATI Group SIA
LATVIA	I SIA
LITHUANIA	UAB Elsis TS
NETHERLANDS	Concanon BV
NETHERLANDS	SOLITEE B.V.
NETHERLANDS	IMAGEM NL B.V.
NETHERLANDS	Truedata BV
NETHERLANDS	HET IT BV
NETHERLANDS	Firejob B.V.
NORTH MACEDONIA	King ICT doeel Skopje
NORTH MACEDONIA	Elikosoft Rade DOOEL
NORWAY	Airbus Defence and Space AS
POLAND	IURIDICO Legal & Financial Translations Sp. z o.o
POLAND	TEL DAT Sp.z.o.o. sp.k
POLAND	Comp S.A
POLAND	Transition Technologies MS S.A
POLAND	VECTOR SYNERGY SP. Z O.O.
POLAND	ISCG Sp. z.o.o
POLAND	EXENCE SA
POLAND	JAKUSZ Sp. z o.o.
POLAND	Hertz Systems Ltd. sp. z o.o.
PORTUGAL	BINNGRO-Smart Technologies
PORTUGAL	ESRI Portugal
PORTUGAL	Indra Sistemas Portugal S.A.

Country	Vendor
PORTUGAL	Link Consulting
PORTUGAL	Warpcom Services, S.A.
PORTUGAL	BRIDGE351, LDA.
ROMANIA	MARCTEL - S.I.T. SRL
ROMANIA	Kransz Wald Srl
ROMANIA	Intensec RO SRL
ROMANIA	BETTER QUALITY ASSURANCE SRL
ROMANIA	ARCTIC STREAM
SLOVAKIA	Aliter Technologies a.s
SPAIN	Netmetrix Solutions S.L
SPAIN	Global Tradecraft Intelligence
SPAIN	Hisdesat Servicios Estrategicos
SPAIN	KRC Espanola S.A
SPAIN	NTT Data Spain , S.L.U
SPAIN	Coteco Informatica Internacional
SPAIN	MECANICAS BOLEA S.A.
SPAIN	KRC Avionics Ingeniería y Apoyo, SL
SPAIN	Deloitte Consulting S.L.U.
SPAIN	Thales Espana Sistemas S.A.U.
SPAIN	DANIMA INGENIERÍA AMBIETNAL
SPAIN	FUTURE SPACE, S.A.
SPAIN	AICOX SOLUCIONES, S.A.U.
THE REPUBLIC OF TÜRKİYE	ICterra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş
THE REPUBLIC OF TÜRKİYE	OBSS Teknoloji Anonim Sirketi
THE REPUBLIC OF TÜRKİYE	ONUR Yüksek Teknoloji A.S.
THE REPUBLIC OF TÜRKİYE	Aselsan Elektronik Sanayi ve Ticaret A.S
THE REPUBLIC OF TÜRKİYE	CTech Information Technologies Ltd.
THE REPUBLIC OF TÜRKİYE	Simsoft Bilgisayar Teknolojileri Ltd.
THE UNITED KINGDOM	Total IA Ltd
THE UNITED KINGDOM	Spektrum Management Group Ltd
THE UNITED KINGDOM	Nexor Ltd.
THE UNITED KINGDOM	Teledyne Paradise Datacom
THE UNITED STATES	Comtech Satellite Network Technologies
THE UNITED STATES	Business Integra Technology Solutions
THE UNITED STATES	Raytheon Technologies (RTX)
THE UNITED STATES	Leidos, Inc.
THE UNITED STATES	EMW, Inc.
THE UNITED STATES	OMNI Consulting Solutions
THE UNITED STATES	Accelera Solutions, Inc
THE UNITED STATES	Tivix, Inc

Country	Vendor
THE UNITED STATES	GLOBECOMM SYSTEMS INC
THE UNITED STATES	Boston Government Services
THE UNITED STATES	UltiSat, Inc.
THE UNITED STATES	Arrow Shield Dynamics, LLC
THE UNITED STATES	Pifinity Inc
THE UNITED STATES	NMH Tech, Inc.
THE UNITED STATES	Trace Systems Inc.
THE UNITED STATES	Datum Systems, Inc
THE UNITED STATES	Inonde LLC
THE UNITED STATES	Booz Allen Hamilton
THE UNITED STATES	BlackSky Global LLC
THE UNITED STATES	Sea Tel, Inc., dba Cobham SATCOM
THE UNITED STATES	Capella Space Corp.
THE UNITED STATES	Aireon LLC
THE UNITED STATES	Regan Technologies Corporation
THE UNITED STATES	Maxar Intelligence Inc.
THE UNITED STATES	Cubic Digital Intelligence, Inc.