

## Notification of Intent to Request Quotations

*Method: Basic Ordering Agreement Plus (BOA+)*

Upgrade and Refresh of VeryLow Frequency (VLF) Over the Air Monitoring (OTAM) equipment

### NCI Agency Reference #: RFQ-423235-OTAM

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**Estimated Amount:** 584,077.00 EUR- Five hundred eighty four thousand seventy seven Euros

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**NOI Closing Date:** 11 March 2024

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**Solicitation Release Date:** Anticipated on 30 April 2024

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**Solicitation Closing Date:** Anticipated on 31 May 2024

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**Contract Award Date:** Anticipated on 24 October 2024

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**Competition Type:** BOA+ Lowest Priced Technically Compliant

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The NCI Agency hereby notifies the NATO Nations of its intent to request quotations for the procurement of Upgrade and Refresh of the Very Low Frequency (VLF) Over the Air Monitoring (OTAM) equipment at Allied Maritime Command (MARCOM) Primary HQ in Northwood (UK) and HQ MARCOM Alternate in Whitehall (UK).

#### NCI Agency Point of Contact

Tiziana Pezzi, Principal Contracting Officer

**Email:** RFQ-CO-423235-OTAM@ncia.nato.int

#### Annexes:

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders

**To** : Distribution List

**Subject** : **Notification of Intent to Request Quotations for Upgrade and Refresh of VeryLow Frequency (VLF) Over the Air Monitoring (OTAM) equipment**

**References** :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements
- C.** NATO Investment Committee Decision Sheet, AC/4-DS

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1. In accordance with References A through C, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue a Request for Quotation (RFQ) for Upgrade and Refresh of VeryLow Frequency (VLF) Over the Air Monitoring (OTAM) equipment, hereafter referred to as the "Project".
  2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the RFQ.
  3. The reference for this Project is RFQ-423235-OTAM , and all correspondence concerning this NOI and subsequent RFQ should reference this number.
  4. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
  5. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving the RFQ for this Project are hereby requested to provide a Declaration of Eligibility (DoE), **sent** by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 11 March 2024, which is 11 calendar days after the date of this letter.
    - a.** In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
      - Company name
      - Company address
      - Point of Contact (PoC)
      - PoC email address
      - PoC telephone number

- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to [RFQ-CO-423235-OTAM@ncia.nato.int](mailto:RFQ-CO-423235-OTAM@ncia.nato.int)
6. In order to maximize competition the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the RFQ has not been issued. The NCI Agency may even accept, at its discretion, nominations after the RFQ has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
  7. Requests for participation in this competition received directly from individual companies will not be considered, unless they hold a valid BOA with the NCI Agency.
  8. Bidders will be required to declare a bid validity of 12 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 12 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
  9. National authorities are advised that the RFQ package is anticipated to be NATO RESTRICTED. However, the RFQ and the contractual documents could contain references to other NATO documents classified as NATO RESTRICTED.
  10. The successful bidder will be required to handle and store classified information up to the level of NATO RESTRICTED. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
  11. The NCI Agency reserves the right to cancel, suspend, or withdraw this NOI at its own discretion and at any time. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
  12. Your assistance in this procurement is greatly appreciated.

**For the Chief of Acquisition:**

Tiziana Pezzi  
Principal Contracting Officer

## Annex A – Summary of Requirements

Project No. 2021/0CM 03314-00, CP9A0101-ADD1

### 1. Project Objective

The NCI Agency is seeking the procurement of an Upgrade and Refresh of the Very Low Frequency (VLF) Over the Air Monitoring (OTAM) equipment at Allied Maritime Command (MARCOM) Primary HQ in Northwood (UK) and HQ MARCOM Alternate in Whitehall (UK).

### 2. Scope of Work

This project will replace the main hardware (demodulators and receivers) required for reception of the transmitted VLF submarine broadcast at the HQ MARCOM Primary and Alternate submarine communications centre. The current equipment is either obsolete (demodulators) or expensive to repair (receivers). Ancillary equipment (multicouplers) will also be procured.

At the same time, a receive antenna, at the Northwood site, is in need of modernisation to implement an improvement in reception quality, which suffers deterioration above all during the night hours.

The work will be conducted at MARCOM primary and alternate HQs in the same location where Broadcast Control Stations (BCS) and NATO Broadcasting Radiating Stations (BRS) are installed, both situated in London (Northwood and Whitehall)

### 3. Period of Performance

- a. The Period of Performance is anticipated to start in Q4 2024 and end in Q4 2025. It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

### 4. Warranty Support

- a. Following confirmation of the Final System Acceptance (FSA) the contract will require warranty for any software/hardware delivered for a period of 12 months.

## Annex B – Distribution List

### NATO Delegations:

Albania  
Belgium  
Bulgaria  
Canada  
Croatia  
Czechia  
Denmark  
Estonia  
France  
Germany  
Greece

Hungary  
Iceland  
Italy  
Latvia  
Lithuania  
Luxembourg  
Montenegro  
Netherlands  
North Macedonia  
Norway  
Poland

Portugal  
Romania  
Slovakia  
Slovenia  
Spain  
The Republic of Türkiye  
The United Kingdom  
The United States

### Embassies in Brussels (Attn: Commercial Attaché):

Albania  
Belgium  
Bulgaria  
Canada  
Croatia  
Czechia  
Denmark  
Estonia  
France  
Germany  
Greece

Hungary  
Iceland  
Italy  
Latvia  
Lithuania  
Luxembourg  
Montenegro  
Netherlands  
North Macedonia  
Norway  
Poland

Portugal  
Romania  
Slovakia  
Slovenia  
Spain  
The Republic of Türkiye  
The United Kingdom  
The United States

### NCI Agency – All NATEXs

## Annex C – List of Prospective Bidders

Country	Vendor
BELGIUM	BLACK BOX NETWORK SERVICES NV
BELGIUM	Magnobel BVBA
BELGIUM	BT Global Services Belgium bvba
BELGIUM	BREVCO SERVICES S.C.S.
BELGIUM	PwC Enterprise Advisory BV
BELGIUM	EUROCITY BVBA
BELGIUM	Accenture NV/SA
BELGIUM	Telenet BV
BULGARIA	TechnoLogica EAD
BULGARIA	Lirex BG Ltd
CANADA	MDOS Consulting Inc.
CANADA	Sabytel Technologies Inc
CANADA	Magnari Inc.
CROATIA	Span d.d
CROATIA	KING ICT d.o.o
CROATIA	Croatel d.o.o.
CROATIA	INSig2 d.o.o.
CROATIA	Odasiljaci i veze d.o.o
CROATIA	Infigo IS d.o.o
CROATIA	Ericsson Nikola Tesla d.d.
FRANCE	THALES SIX GTS France S.A.S
FRANCE	Telespazio France
GERMANY	Aware7 GmbH
GERMANY	European Space Imaging GmbH
GERMANY	INTEC Industrie-Technik GmbH & Co KG
GERMANY	CGI Deutschland B.V. & Co. KG
GERMANY	GBS Tempest & Service GmbH
GERMANY	init AG fur Digitale Kommunikation
GERMANY	BECHTLE GmbH & Co.KG
GREECE	Scytalys S.A
HUNGARY	EURO ONE Szamitastechnikai ZrT
HUNGARY	Kontron Hungary Kft
HUNGARY	Sysman Information Technologies
ITALY	Netgroup S.p.A.
ITALY	Leonardo SpA
LATVIA	DATI Group SIA

LATVIA	I SIA
LITHUANIA	UAB Elsis TS
NETHERLANDS	Concanon BV
NETHERLANDS	SOLITEE B.V.
NETHERLANDS	IMAGEM NL B.V.
NETHERLANDS	Truedata BV
NETHERLANDS	HET IT BV
NORTH MACEDONIA	King ICT dooel Skopje
NORTH MACEDONIA	Elikosoft Rade DOOEL
NORWAY	Airbus Defence and Space AS
POLAND	IURIDICO Legal & Financial Translations Sp. z o.o
POLAND	TELDAT Sp.z.o.o. sp.k
POLAND	Comp S.A
POLAND	Transition Technologies MS S.A
POLAND	VECTOR SYNERGY SP. Z O.O.
POLAND	ISCG Sp. z.o.o
POLAND	EXENCE SA
PORTUGAL	BINNGRO-Smart Technologies
PORTUGAL	ESRI Portugal
PORTUGAL	Indra Sistemas Portugal S.A.
PORTUGAL	Link Consulting
PORTUGAL	Warpcom Services, S.A.
PORTUGAL	BRIDGE351, LDA.
ROMANIA	MARCTEL - S.I.T. SRL
ROMANIA	Kransz Wald Srl
ROMANIA	Intensec RO SRL
SLOVAKIA	Aliter Technologies a.s
SPAIN	Netmetrix Solutions S.L
SPAIN	Global Tradecraft Intelligence
SPAIN	Hisdesat Servicios Estrategicos
SPAIN	KRC Espanola S.A
SPAIN	NTT Data Spain , S.L.U
SPAIN	Coteco Informatica Internacional
SPAIN	MECANICAS BOLEA S.A.
SPAIN	KRC Avionics Ingeniería y Apoyo, SL
SPAIN	Deloitte Consulting S.L.U.
SPAIN	Thales Espana Sistemas S.A.U.
SPAIN	DANIMA INGENIERÍA AMBIETNAL

SPAIN	FUTURE SPACE, S.A.
TÜRKİYE	ICterra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş
TÜRKİYE	OBSS Teknoloji Anonim Sirketi
TÜRKİYE	ONUR Yüksek Teknoloji A.S.
UNITED KINGDOM	Total IA Ltd
UNITED KINGDOM	Spektrum Management Group Ltd
UNITED KINGDOM	Nexor Ltd.
UNITED STATES	Comtech Satellite Network Technologies
UNITED STATES	Business Integra Technology Solutions
UNITED STATES	Raytheon Technologies (RTX)
UNITED STATES	Leidos, Inc.
UNITED STATES	EMW, Inc.
UNITED STATES	OMNI Consulting Solutions
UNITED STATES	Accelera Solutions, Inc
UNITED STATES	Tivix, Inc
UNITED STATES	GLOBECOMM SYSTEMS INC
UNITED STATES	Boston Government Services
UNITED STATES	UltiSat, Inc.
UNITED STATES	Arrow Shield Dynamics, LLC
UNITED STATES	Pifinity Inc
UNITED STATES	NMH Tech, Inc.
UNITED STATES	Trace Systems Inc.