

## Notification of Intent to Invite Bids

*Method: Basic Ordering Agreement Plus (BOA+)*

### PROVISION OF “LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3”

**NCI Agency Reference #: IFB-CO-423204-CG3M**

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**Estimated Amount:** EUR 484,000 (base value without options)

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**NOI Closing Date:** 4 December 2023

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**Solicitation Release Date:** Anticipated on 1 December 2023

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**Solicitation Closing Date:** Anticipated on 15 December 2023

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**Contract Award Date:** Anticipated on 15 February 2024

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**Competition Type:** BOA+ Lowest Priced Technically Compliant

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The NCI Agency hereby notifies the NATO Nations of its intent to invite bids for the Provision of LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3 in the context of the Core GIS Increment 3 upgrade.

#### **NCI Agency Point of Contact**

Emira Kapetanovic - Principal Contracting Assistant

**Email:** [IFB423204@ncia.nato.int](mailto:IFB423204@ncia.nato.int)

#### **Annexes:**

- A. Summary of Requirements
- B. Distribution List
- C. List of Prospective Bidders

**To** : Distribution List

**Subject** : **Notification of Intent to Invite Bids for PROVISION OF “LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3”**

**References** :

- A.** AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B.** AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements

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1. In accordance with References A through B, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of intent (NOI) to issue an Invitation for Bid (IFB) for PROVISION OF “LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3”, hereafter referred to as the “Project”.
  2. A high-level summary of the Project’s technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the IFB.
  3. The reference for this Project is IFB-CO-423204-CG3M, and all correspondence concerning this NOI and subsequent IFB should reference this number.
  4. For the purpose of planning, the estimated cost for the services and deliverables included within the scope of the intended contract is approximately EUR 459,000 (base value without options).
  5. The successful bid pursuant to the IFB will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the IFB.
  6. It is planned to award a single contract for the entire scope of work. No partial bidding will be accepted. The envisaged contract vehicle is Firm Fixed Price (FFP) with award to one Contractor.
  7. The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
  8. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving an IFB for this Project are hereby requested to provide a Declaration of Eligibility (DoE), sent by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 4 December 2023, which is 21 calendar days after the date of this letter.
    - a. The DoE should include the following information for each of the nominated companies:



- Company name
- Company address
- Point of Contact (PoC)
- PoC email address
- PoC telephone number

- b. This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to [IFB423204CG3M@ncia.nato.int](mailto:IFB423204CG3M@ncia.nato.int).
9. In order to maximize competition the NCI Agency may, at this discretion, accept nominations after the deadline, so long as the IFB has not been issued. The NCI Agency may even accept, at its discretion, nominations after the IFB has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
  10. Requests for participation in this competition received directly from individual companies will not be considered.
  11. Bidders will be required to declare a bid validity of six (6) months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than six (6) months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
  12. National authorities are advised that the IFB package is anticipated to be NATO UNCLASSIFIED.
  13. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
  14. Your assistance in this procurement is greatly appreciated.

**For the Chief of Acquisition:**

*[Original Signed By]*

Emira Kapetanovic  
Principal Contracting Assistant

## **Annex A – Summary of Requirements**

### **IFB-CO-423204-CG3M**

## **PROCUREMENT OF LARGE FORMAT PRINTERS FOR NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3**

### **1. Introduction**

NATO Core Geographical Information Service (GIS) is the central Geospatial Information System within NATO. It provides NATO customers with a portfolio of services, geospatial data, and geospatial products. NATO Core GIS supports the complete geospatial information lifecycle to ensure that all phases of military operations are conducted on the same spatial reference. It addresses two main user communities: Specialised Geospatial Sections and the broad community of Functional Service (FS) users. NATO Core GIS is fully Commercial-Off-The-Shelf (COTS) based, mainly using the ArcGIS product suite from Esri.

### **2. Scope**

The project will procure large format printers (plotters) for several NATO locations in support of the NATO Core GIS. The scope of the prospective contract will include

- a. Delivery of approx. five (5) A0 multifunctional Plotter/Scanner (Tempest C)
- b. Delivery of approx. five (5) A1 Plotter (Tempest C)
- c. Delivery of approx. one (1) A0 multifunctional Plotter/Scanner (Tempest B)
- d. Delivery of approx. one (1) A1 Plotter (Tempest B)
- e. Delivery of approx. 6 (6) A0 multifunctional Plotter/Scanner (Tempest C) boxed in deployable ruggedized Zarges cases.
- f. Delivery of approx. 6 (6) A1 Plotter (Tempest C) boxed in deployable ruggedized Zarges cases.
- g. Provision of three (3) years warranty for all devices

### **3. Tempest**

- 3.1 The devices shall be tested, certified and provided with SDIP-27 Level B/C TEMPEST Certificate.
- 3.2 The TEMPEST certificates shall be provided by a NATO-authorized supplier of TEMPEST equipment as found in the NATO Information Assurance Product Catalogue (NIAPC).

### **4. Performance Period**

The performance start date will be arranged between the Purchaser and the Contractor. However expected delivery date for the devices is planned for no later than April 2024.

## Annex B – Distribution List

### NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czechia	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

### Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	The Republic of Türkiye
Estonia	Montenegro	The United Kingdom
France	Netherlands	The United States
Finland	North Macedonia	
Germany	Norway	

### NCI Agency – All NATEXs

## Annex C – Initial Bidders List

BO Nr. in EBA	Supplier	NATO Nation
42307420	Comtech Satellite Network Technologies	UNITED STATES
42308520	Business Integra Technology Solutions	UNITED STATES
42308522	Raytheon Technologies (RTX)	UNITED STATES
42309934	Leidos, Inc.	UNITED STATES
42308524	EMW, Inc.	UNITED STATES
42308504	BINNGRO-Smart Technologies	PORTUGAL
42313056	IURIDICO Legal & Financial Translations Sp. z o.o	POLAND
42308523	Concanon BV	NETHERLANDS
42309936	King ICT dooel Skopje	NORTH MACEDONIA
42310456	Span d.d	CROATIA
42309940	KING ICT d.o.o	CROATIA
42308513	Croatel d.o.o.	CROATIA
42308510	INSig2 d.o.o.	CROATIA
42308505	Scytalys S.A	GREECE
42308511	Netmetrix Solutions S.L	SPAIN
42308515	Aware7 GmbH	GERMANY
42308518	European Space Imaging GmbH	GERMANY
42309937	MDOS Consulting Inc.	CANADA
42310457	BLACK BOX NETWORK SERVICES NV	BELGIUM
42313057	Magnobel BVBA	BELGIUM
42310468	Global Tradecraft Intelligence	SPAIN
42314996	OMNI Consulting Solutions	UNITED STATES
42314436	Elikosoft Rade DOOEL	NORTH MACEDONIA
42315452	Hisdusat Servicios Estrategicos	SPAIN
42315513	TEL DAT Sp.z.o.o. sp.k	POLAND
42315202	INTEC Industrie-Technik GmbH & Co KG	GERMANY
42315454	Accelera Solutions, Inc	UNITED STATES
423104599	BT Global Services Belgium bvba	BELGIUM
42315453	MARCTEL - S.I.T. SRL	ROMANIA
42316376	Comp S.A	POLAND
42315516	Odasiljaci i veze d.o.o	CROATIA
42316481	KRC Espanola S.A	SPAIN
42316649	BREVC0 SERVICES S.C.S.	BELGIUM

42316378	ESRI Portugal	PORTUGAL
42317786	Tivix, Inc	UNITED STATES
42317901	ICTerra Bilgi ve İletişim Teknolojileri San. ve Tic. A.Ş	TÜRKİYE
42317509	NTT Data Spain , S.L.U	SPAIN
42317165	EURO ONE Szamitastechnikai ZrT	HUNGARY
42317510	Kontron Hungary Kft	HUNGARY
42308501	Coteco Informatica Internacional	SPAIN
42317794	Aliter Technologies a.s	SLOVAKIA
42317796	Airbus Defence and Space AS	NORWAY
42317508	GLOBECOMM SYSTEMS INC	UNITED STATES
42318023	PwC Enterprise Advisory BV	BELGIUM
42317912	TechnoLogica EAD	BULGARIA
42317976	Total IA Ltd	UNITED KINGDOM
42317907	Indra Sistemas Portugal S.A.	PORTUGAL
42308502	Link Consulting	PORTUGAL
42317166	CGI Deutschland B.V. & Co. KG	GERMANY
42317923	Lirex BG Ltd	BULGARIA
42318225	OBSS Teknoloji Anonim Sirketi	TÜRKİYE
42309938	Boston Government Services	UNITED STATES
42318201	GBS Tempest & Service GmbH	GERMANY
42309939	Infigo IS d.o.o	CROATIA
42318773	UAB Elsis TS	LITHUANIA
42318768	Warpcom Services, S.A.	PORTUGAL
42318197	Transition Technologies MS S.A	POLAND
42318767	Ericsson Nikola Tesla d.d.	CROATIA
42319583	MECANICAS BOLEA S.A.	SPAIN
42319581	EUROCITY BVBA	BELGIUM
42319577	SOLITEE B.V.	NETHERLANDS
42319616	VECTOR SYNERGY SP. Z O.O.	POLAND
42320843	DATI Group SIA	LATVIA
42320861	IMAGEM NL B.V.	NETHERLANDS
42320873	UltiSat, Inc.	UNITED STATES
42320884	Truedata BV	NETHERLANDS
42321164	Netgroup S.p.A.	ITALY
42320921	HET IT BV	NETHERLANDS
42317791	KRC Avionics Ingeniería y Apoyo, SL	SPAIN
42321765	Arrow Shield Dynamics, LLC	UNITED STATES
42322272	THALES SIX GTS France S.A.S	FRANCE
42321877	Kransz Wald Srl	ROMANIA



NATO Communications and Information Agency 

42322808	init AG fur Digitale Kommunikation	GERMANY
42309935	Deloitte Consulting S.L.U.	SPAIN
42322805	Spektrum Management Group Ltd	UNITED KINGDOM
42323867	Thales Espana Sistemas S.A.U.	SPAIN
42308516	BECHTLE GmbH & Co.KG	GERMANY
42323039	ISCG Sp. z.o.o	POLAND
42324599	Pifinity Inc	UNITED STATES