

## Notification of Intent to Invite Bids

*Method: Basic Ordering Agreement Plus (BOA+)*

### Provide Command Control (C2) of Electromagnetic Warfare (EW) System

**NCI Agency Reference #: IFB-CO-115922-C2EW**

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**Estimated Amount to include O&M:** €8.5M base + €2.6M optional O&M

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**NOI Closing Date:** 18 April 2024

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**Solicitation Release Date:** Anticipated on 31 May 2024

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**Solicitation Closing Date:** Anticipated on 31 July 2024

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**Contract Award Date:** Anticipated on 6 December 2024

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**Competition Type:** ICB Best Value

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The NCI Agency hereby notifies the NATO Nations of its intent to invite bids for the procurement of a commercial-off-the-shelf (COTS) software solution to deliver Command and Control (C2) capability of an Electromagnetic Warfare (EW) System to the NATO Enterprise sites.

**\*\*Neo eProcurement Registration\*\***

*Attention Suppliers,*

*The NCI Agency is stepping into a new era of procurement. We have launched an eProcurement tool, Neo, to make our collaborations smoother, faster, and more transparent. If you are keen to do business with us, you will need to register in [Neo](#). This tool will offer suppliers visibility into past, current and upcoming business opportunities, and streamlines the competition cycles, contract awards, and account management.*

**NCI Agency Point of Contact**

Daniel Gaertner, Senior Contracting Officer

Email: IFB-CO-115922-C2EW@ncia.nato.int

**Annexes:**

- A. Summary of Requirements
- B. Certification of Solution Capability Qualifications
- C. Distribution List
- D. List of Prospective Bidders

**To** : Distribution List

**Subject** : **Notification of Intent to Invite Bids for: Provide Command Control (C2) of Electromagnetic Warfare (EW) System**

**References** :

- A. AC/4-D/2261 (1996 Edition), NSIP Procedures for International Competitive Bidding
- B. AC/4-D/2261, Annex X, Policy For Conducting International Competitive Bidding Using Best Value Evaluation Methodology, Post-Trial Period Procedures
- C. AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the Use of Basic Ordering Agreements

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1. In accordance with References A through D, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue an Invitation for Bid (IFB) for the project to Provide Command Control (C2) of Electromagnetic Warfare (EW) System, hereafter referred to as the "Project".
  2. A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further detail as part of the IFB.
  3. The reference for this Project is IFB-CO-115922-C2EW, and all correspondence concerning this NOI and subsequent IFB should reference this number.
  4. The NCI Agency plans to issue an IFB using the International Competitive Bidding (ICB) Procedure for Best Value (BV) evaluations. The successful bid for this Project, pursuant to the IFB following this NOI, will be the bid that offers the best value in accordance with predefined evaluation criteria prescribed in the IFB. The top-level criteria weighting will be 80% Technical and 20% Price. A single, firm-fixed price contract is planned for the entire scope of work.
  5. Eligibility to participate in the subsequent IFB is declared by national authorities. Therefore, qualified and certified companies interested in receiving an IFB for this Project are hereby requested to provide a Declaration of Eligibility (DoE), sent by their Delegation/Mission to NATO to the NCI Agency contracting authority not later than 18 April 2024, which is 28 calendar days after the date of this letter.
    - a. In addition to the certification of the company's security clearances required under this NOI, the DoE should include the following information for each of the nominated companies:
      - Company name and address
      - Point of Contact name, email address and phone number
      - Additional certification (see paragraph 6 / Annex B)
    - b. This information is critical to enable prompt and accurate communication with

prospective bidders and should be sent electronically to [IFB-CO-115922-C2EW@ncia.nato.int](mailto:IFB-CO-115922-C2EW@ncia.nato.int).

6. Given the mandate for procuring an already-existing system, the Host Nation will use a pre-qualifying step to the source selection. The aim of this is to allow participation in the next phases of the source selection (Technical and Price Evaluations) only to those companies that can demonstrate their system has already been successfully used operationally by a NATO nation. Evidence of qualifying performance would be the certification by the government for which such performance was rendered. All of these requirements are detailed in Annex B. Such certification is required for any company that may be interested in receiving an IFB for this project, including the companies already identified in the Annex D – Initial List of Bidders.
7. In order to maximize competition the NCI Agency may, at its discretion, accept nominations after the deadline, so long as the IFB has not been issued. The NCI Agency may even accept, at its discretion, nominations after the IFB has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
8. Requests for participation in this competition received directly from individual companies will only be considered if they hold a valid BOA with the NCI Agency. A completed Annex B would still be required for these companies.
9. Bidders will be required to declare a bid validity of 12 months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than 12 months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
10. National authorities are advised that the IFB package is anticipated to be NATO RESTRICTED.
11. The successful bidder will be required to handle and store classified information up to the level of NATO SECRET. In addition, contractor personnel will be required to work unescorted in Class II Security areas. Therefore, access can only be permitted to cleared individuals. Only companies maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
12. The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
13. Your participation in this procurement is greatly appreciated.

For the Chief of Acquisition:

Daniel Gaertner  
Senior Contracting Officer

## Annex A – Summary of Requirements

### 1. Project Objective

This Statement of Work (SOW) describes the requirements and activities to deliver the Command and Control (C2) of Electromagnetic Warfare (EW) System (C2 of EW).

The purpose of this Contract is to buy and implement the best available Commercial-Off-The-Shelf (COTS) software product which best meets the requirements laid out by the Bi-Strategic Commands.

### 2. Scope of Work

It is intended that project C2 OF EW will:

- a) Provide the software in support of NATO Electromagnetic Warfare operations. It will be used across the full spectrum of NATO operations and missions to support the C2 needs of the NCS across Strategic Operational and Tactical levels.
- b) Address initial training aspects of the capability with the provision of the training to the NATO trainers, support personnel and users.
- c) The COTS will be expected to deliver one or more software applications supporting the following functional areas of Electromagnetic Warfare:
  - Provision of a Recognised Electromagnetic Picture (REMP)
  - Electromagnetic Order of Battle Management
  - Electromagnetic Warfare Planning
  - Directing, Monitoring and Assessment of Electromagnetic Warfare Operations

There are four work packages (WP) planned, as shown in the diagram on page 6.

- Work Package 1: Implement initial sites

Configuration and implementation of C2 of EW in the initial authorized locations inclusive of licenses and all the required activities, such as tests, site surveys and deployments. Address initial training aspects of the capability with provision of training to the NATO trainers, support personnel and users.

- Work Package 2: Implement remaining sites

Configuration and implementation of C2 of EW in the remaining authorized locations, inclusive of licenses, as well as all the required activities, such as tests, site surveys and deployments. Perform maintenance and support of C2 of EW and any follow-on deployed baseline releases or patches.

Further refinement of training aspects provided in WP1.

- Work Package 3: Optional COTS Configuration to support NATO Interoperability

This optional WP will address the specified interoperability requirements that require COTS configuration in order to meet NATO specific interoperability requirements. The scope of this WP will be determined before contract award.

- Work Package 4: Optional Maintenance and Support Services

The optional WP specifies the Contractor furnished services for the maintenance and support of C2 of EW for 5 years, starting from FSA with the first year being concurrent with the warranty period.

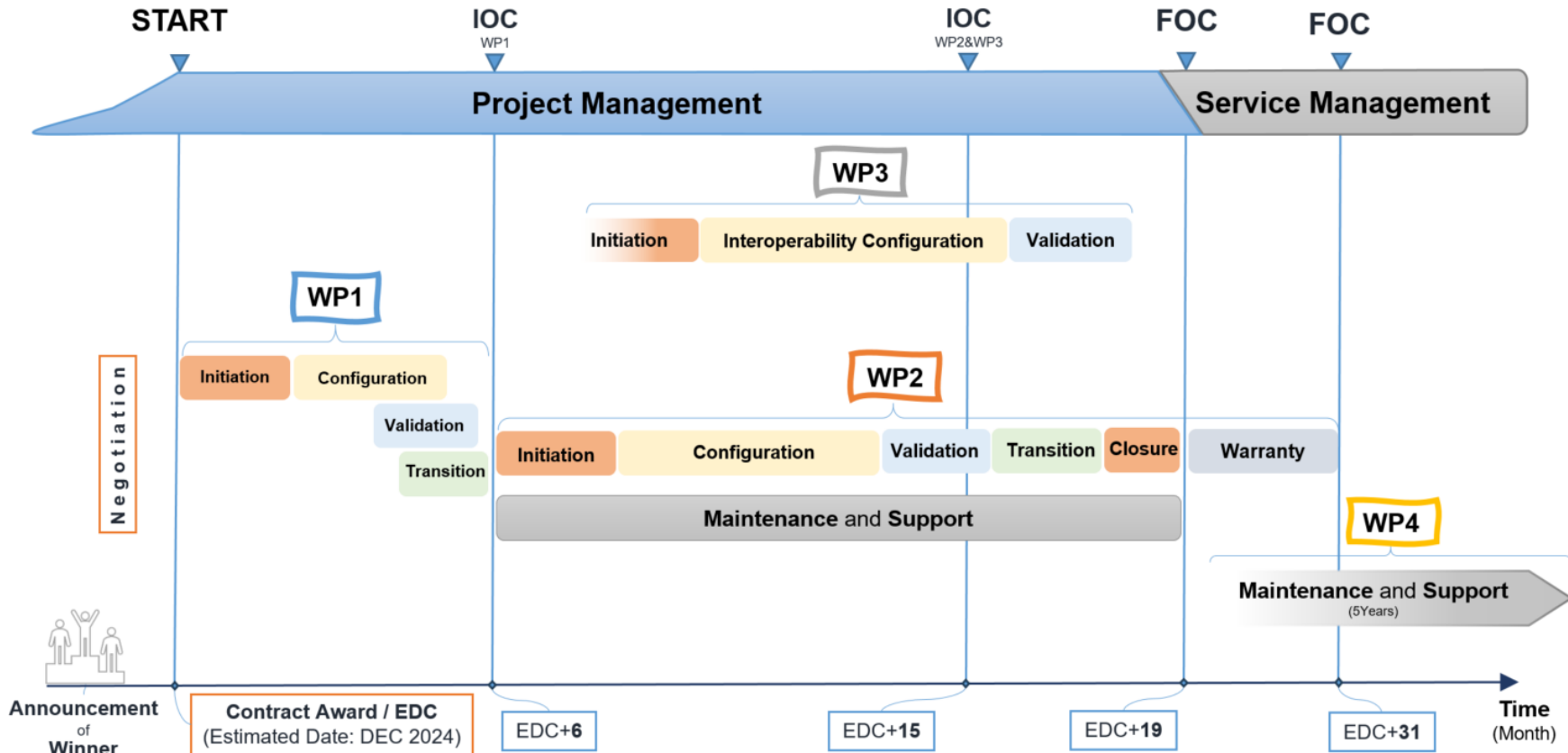
### **3. Period of Performance**

The Period of Performance is anticipated to start in Q4 2024 with FSA in Q2 2026 and an optional five-year O&M Period (including one year of warranty). It is important to note that this timeline represents the anticipated duration of the Project, and adjustments may be made as per the requirements of the solicitation process and subsequent contractual agreement.

### **4. Warranty and O&M Support**

- a. Following acceptance of the final operational delivery, the contract will require warranty for any software delivered.
- b. The contract is expected to include five years of O&M support following acceptance of the final operational delivery.

## Overview of Project Work Packages and Schedule



**IOC:** Initial Operational Capability, Preliminary Acceptance **FOC:** Final/Full Operating Capability, Effective Date of Completion  
**EDC:** Effective Date of Contract

## Annex B – Certification of Solution Capability Qualifications

I do hereby certify that \_\_\_\_\_ (COMPANY NAME) possesses an operational capability that already has in-service maturity and has been nationally accredited on a level equivalent to NATO SECRET, and I confirm that it meets the following criteria:

Requirement	Remark
The capability is consistent with the requirements summarized in Annex A.	
The capability has been successfully used in national or NATO electromagnetic warfare operations by a NATO nation.	

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

**[Note:** this must be an authorized representative from the Government to which the service was delivered]

\_\_\_\_\_  
Organization

## Annex C – Distribution List

### NATO Delegations:

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

### Embassies in Brussels (Attn: Commercial Attaché):

Albania	Greece	Poland
Belgium	Hungary	Portugal
Bulgaria	Iceland	Romania
Canada	Italy	Slovakia
Croatia	Latvia	Slovenia
Czech Republic	Lithuania	Spain
Denmark	Luxembourg	Sweden
Estonia	Montenegro	The Republic of Türkiye
France	Netherlands	The United Kingdom
Finland	North Macedonia	The United States
Germany	Norway	

### NCI Agency – All NATEXs



## Annex D – List of Prospective Bidders

**Please note: These bidders will only be included on the final bidders list if a completed Annex B has been provided by their nation’s delegation / nominating authority.**

Vendor	Nation
Airbus Defence and Space AS	NOR
Airbus Defence and Space SAS	FRA
Aselsan Elektronik Sanayi ve Ticaret A.S.	TUR
BAE Systems Information and Electronic Systems Integration Inc.	UK
Elbit Systems Deutschland GmbH & Co. KG	DEU
Elettronica S.p.A.	ITA
Indra Sistemas de Seguridad S.A.	ESP
Leonardo SpA	ITA
Leonardo UK Ltd.	UK
Raytheon Technologies (RTX)	USA
Saab Deutschland GmbH	DEU
THALES Deutschland GmbH	DEU
Thales Raytheon Systems AMDC2 SAS	FRA
THALES SIX GTS France S.A.S	FRA