

Notification of Intent to Invite Bids

Method: Basic Ordering Agreement Plus (BOA+)

PROVISION OF ERDAS IMAGINE PROFESSIONAL; EXTENSIS GEOEXPRESS & READYAPI (SOAPUI PRO) SOFTWARE IN SUPPORT TO NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3

NCI Agency Reference #: IFB-CO-115921-CG3M

Estimated Amount:	EUR 550,000 (base value without options)
NOI Closing Date:	18 July 2023
Solicitation Release Date:	Anticipated on 19 July 2023
Solicitation Closing Date:	Anticipated on 2 August 2023
Contract Award Date:	Anticipated on 1 September 2023
Competition Type:	BOA+ Lowest Priced Technically Compliant

The NCI Agency hereby notifies the NATO Nations of its intent to invite bids for the procurement of ERDAS Imagine Professional; Extensis GeoExpress & ReadyAPI (SoapUI Pro) Commercial-Off-The-Shelf (COTS) software in the context of the Core GIS Increment 3 upgrade.

NCI Agency Point of Contact

Emira Kapetanovic - Principal Contracting Assistant

Email: IFB115921CG3M@ncia.nato.int

Annexes:

A. Summary of Requirements

B. Distribution List

C. List of Prospective Bidders



To : Distribution List

Subject : Notification of Intent to Invite Bids for PROVISION OF ERDAS IMAGINE

PROFESSIONAL; EXTENSIS GEOEXPRESS & READYAPI (SOAPUI PRO) SOFTWARE IN SUPPORT TO NATO CORE GEOGRAPHICAL INFORMATION

SERVICE (GIS) INCR. 3

References: A. AC/4-D/2261 (1996 Edition), NSIP Procedures for International

Competitive Bidding

B. AC/4-D(2019)0004(INV), dated 4 July 2019, Procedure Governing the

Use of Basic Ordering Agreements

- In accordance with References A through B, the NCI Agency, as the Host Nation responsible to implement the project in subject, hereby gives notice of its intent (NOI) to issue an Invitation for Bid (IFB) for PROVISION OF ERDAS IMAGINE PROFESSIONAL; EXTENSIS GEOEXPRESS & READYAPI (SOAPUI PRO) SOFTWARE IN SUPPORT TO NATO CORE GEOGRAPHICAL INFORMATION SERVICE (GIS) INCR. 3, hereafter referred to as the "Project".
- **2.** A high-level summary of the Project's technical requirements is set forth in Annex A hereto. These requirements are being refined and will be included in further details as part of the IFB.
- 3. The reference for this Project is **IFB-CO-115921-CG3M**, and all correspondence concerning this NOI and subsequent IFB should reference this number.
- **4.** The purpose of this Invitation for Bid (IFB) is to establish one or more contracts.
- **5.** A Bidder may submit one quotation for all three (3) Software in the Base Contract and Options, or;
- **6.** A Bidder may submit one quotation for a partial bid for two (2), or one quotation for a partial bid for one (1) Software out of three (3) in the Base Contract and Options.
- 7. The Purchaser may issue a single or multiple awards to the same Bidder.
- **8.** The successful bid pursuant to the IFB will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the IFB.
- **9.** The NCI Agency will use the Basic Ordering Agreement (BOA) Plus bidding procedures. Annex C attached to this letter contains a list of potential bidders, which may be able to provide the products or services required for this Project. This list was compiled from companies already holding an active BOA with the NCI Agency.
- 10. In addition to the companies listed in Annex C, the BOA Plus procedures allow national authorities to nominate eligible bidders without an active BOA. Hence, qualified and certified companies interested in receiving an IFB for this Project are hereby requested to provide a Declaration of Eligibility (DoE), sent by their Delegation/Mission to NATO to the NCI Agency

Version: April 2023 Page 2 of 10



contracting authority not later than 18 July 2023, which is 21 calendar days after the date of this letter.

- **a.** The DoE should include the following information for each of the nominated companies:
 - Company name
 - Company address
 - Point of Contact (PoC)
 - PoC email address
 - PoC telephone number
- **b.** This information is critical to enable prompt and accurate communication with prospective bidders and should be sent electronically to IFB115921CG3M@ncia.nato.int.
- 11. In order to maximize competition the NCI Agency may, at this discretion, accept nominations after the deadline, so long as the IFB has not been issued. The NCI Agency may even accept, at its discretion, nominations after the IFB has been issued under the condition that such late nomination will not be used as the basis to request an extension to the bid closing date.
- **12.** Requests for participation in this competition received directly from individual companies will not be considered.
- 13. Bidders will be required to declare a bid validity of six (6) months from bid closing date. Should the selection and award procedure exceed the bid closing date by more than six (6) months, companies will be requested to voluntarily extend the validity of their bids accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
- 14. National authorities are advised that the IFB package is anticipated to be NATO UNCLASSIFIED.
- **15.** The NCI Agency is not liable for any expenses incurred by companies in conjunction with their responses to this NOI and such responses shall not be regarded as a commitment of any kind concerning future procurement of the items or services described herein.
- **16.** Your assistance in this procurement is greatly appreciated.

For the Chief of Acquisition:

Emira Kapetanovic
Principal Contracting Assistant



Annex A - Summary of Requirements

1. Project Objective

- 1.1 NATO Core GIS is a Geographical Information System (GIS) that provides NATO customers with a suite of geospatial services and products to ensure that all phases of military operations are conducted on the same spatial reference. Core GIS supports the complete geospatial information lifecycle. It is used by two main communities: specialised geospatial sections and the broad community of Functional Services (FSs) users.
- 1.2 NATO Core GIS is fully implemented with Commercial off-the-shelf (COTS) software products.

2. Scope of Work

- 2.1 This Bid will cover the provisioning of additional COTS software products/licenses for the NATO Core GIS, as well as required software maintenance for the lifecycle support of the Core GIS in the next years.
- 2.2 The following COTS software products will be included in the Bid:
 - a) ERDAS Imagine Professional
 - b) Extensis GeoExpress
 - c) ReadyAPI (SoapUI Pro)

3. The Period of Performance

3.1 Software and licenses under this contract shall be delivered no later than 1 January 2024.



Annex B - Distribution List

NATO Delegations:

Albania Greece Poland Belgium Hungary Portugal Bulgaria Iceland Romania Canada Italy Slovakia Croatia Latvia Slovenia Czech Republic Lithuania Spain

Denmark Luxembourg The Republic of Türkiye Estonia Montenegro The United Kingdom France Netherlands The United States

Finland North Macedonia

Germany Norway

Embassies in Brussels (Attn: Commercial Attaché):

Albania Greece Poland Belgium Hungary Portugal Bulgaria Iceland Romania Canada Italy Slovakia Croatia Latvia Slovenia Czech Republic Lithuania Spain

Denmark Luxembourg The Republic of Türkiye
Estonia Montenegro The United Kingdom
France Netherlands The United States
Finland North Macedonia

Germany Norway

NCI Agency - All NATEXs



Annex C – List of Prospective Bidders

Vendor	Country
3D perception AS	NORWAY
3F & EDIN Spa	ITALY
AATD, LLC	UNITED STATES
Telelink Business Services EAD	BULGARIA
SYSCOM ENGINEERING AD	BULGARIA
SYSCOM ENGINEERING AD	BULGARIA
ADW Network	FRANCE
ALTIMA GROUP INTERNATIONAL, INC. (AGI)	UNITED STATES
ARKTIS IT solutions GmbH	GERMANY
ATOS Convergence Creators SRL	ROMANIA
AUTOMATION INNOVATIONS LLC	UNITED STATES
Accelera Solutions, Inc.	UNITED STATES
Advanced Computer Concepts	UNITED STATES
Airbus Defence and Space AS	NORWAY
Orange Cyberdefense Belgium	BELGIUM
ECONOCOM	BELGIUM
PROXIMUS	BELGIUM
Akacio - Louis & Associates s.a.r.l	BELGIUM
Aliter Technologies a.s	SLOVAKIA
Aliter Technologies a.s	SLOVAKIA
Alma Technologies s.a.	SPAIN
Altran technologies_ASD Paris	FRANCE
Applied Coherent Technology Corp.	UNITED STATES
Asseco Poland S.A	POLAND
Atea Norge AS	NORWAY
Atende S.A.(prior ATM S.A.)	POLAND
Audax	UNITED KINGDOM
Autocont	CZECHIA
BAE Systems Information Solutions Inc.	UNITED STATES
BE NETWORKS	BELGIUM
BITLOSOPHY S.R.L.	ROMANIA
BLACK BOX NETWORK SERVICES	BELGIUM
Bechtle GmbH System House Aachen	GERMANY
Bell Computer-Netzwerke GmbH	GERMANY



Blue Bridge	LITHUANIA
Brevco Services	BELGIUM
By Light Professional IT Services LLC	UNITED STATES
CANCOM Public GmbH	GERMANY
	UNITED
CDW Limited	KINGDOM
CGI (Germany) Gmbh &Co.KG	GERMANY
CROZ d.o.o. za informaticku djelatnost	CROATIA
	UNITED
Centerprise International Ltd	KINGDOM
Computer Sciences Corporation	BELGIUM
Cosmos Business Systems S.A.	GREECE
DILLERS, SA	SPAIN
DPA Ltd	LATVIA
DUSTIN BELGIË (CENTRALPOINT) NV	BELGIUM
Danoffice ApS	DENMARK
Dell NV	BELGIUM
EMW, Inc.	UNITED STATES
EUROPA NETWORKING SRL	ITALY
EXENCE S.A.	POLAND
Elmontex	POLAND
European Dynamics SA	GREECE
FREQUENTIS Deutschland GmbH	GERMANY
Fondazione FORMIT	ITALY
GBS TEMPEST & Service GmbH	GERMANY
GM MERC A/S	DENMARK
	UNITED
General Datatech	KINGDOM
Global Crossing	NETHERLANDS
Global Systems and Software	NETHERLANDS
HAVELSAN Hava Elektronik San. Ve Tic A.S.	TURKIYE
Hays AG	GERMANY
Honvédelmi Minisztérium Elektronikai,Logisztikai és Vagyonkezelo zrt.	HUNGARY
ILCC	LATVIA
IN2 Information Engineering Ltd.	CROATIA
LOCTRAR LTR	UNITED
IOSTRAP, LTD	KINGDOM
ISSTSPi	UNITED STATES
Info-Quest SA	GREECE
Insight Technology Solutions Belgium, In	BELGIUM



Instytut Techniczny Wojsk Lotniczych	POLAND
Intelligent Waves LLC	UNITED STATES
InterWay, s.r.o.	SLOVAKIA
K3 Enterprises, Inc.	UNITED STATES
KB Impuls Service GmbH	GERMANY
KING ICT d.o.o	CROATIA
KRANSZ WALD SRL	ROMANIA
KRC ESPAÑOLA, S.A.	SPAIN
L-3 National Security Solutions, Inc.	UNITED STATES
LEIDOS Inc	UNITED STATES
LTI DataCom Inc.	UNITED STATES
Leonardo UK Ltd	UNITED KINGDOM
Lirex BG Ltd	BULGARIA
MARLINK SAS	FRANCE
MAW Telecom Intl SA	POLAND
MOLLITIAM INDUSTRIES S.L.	SPAIN
ManTech International Corporation	UNITED STATES
Merlin International, Inc	UNITED STATES
Misco Nederland BV	NETHERLANDS
NCIM-Groep	NETHERLANDS
NTT DATA	SPAIN
NTT LUXEMBOURG PSF SA	LUXEMBOURG
Newind sp. z o.o.	POLAND
NextiraOne	BELGIUM
PC SYSTEMS S.A.	GREECE
PQR bv	NETHERLANDS
Parsons Government Services Inc.	UNITED STATES
PlanIT Group LLC	UNITED STATES
PointGroup BV	NETHERLANDS
Presidio Networked Solutions, Inc	UNITED STATES
Proximus NV	BELGIUM
Proximus SpearIT NV	BELGIUM
Quality Business Engineering Europe	BELGIUM
Quintec Gesellschaft fuer Datentechnik mbH	GERMANY
REXENERG POWER SRL	ROMANIA
RHEA Inc.	CANADA
ROHDE & SCHWARZ BENELUX BV	NETHERLANDS



Raytheon CompanyNetwork Centric Systems	UNITED STATES
	UNITED
Rockwell Collins UK Limited	KINGDOM
Rohde & Schwarz GmbH & Co. KG	GERMANY
S&T Consulting Hungary Ltd.	HUNGARY
SAIC	UNITED STATES
SAIT	BELGIUM
SIA Fima	LATVIA
SMS Engineering srl	ITALY
SOPRA STERIA BENELUX	BELGIUM
Senso IS d.o.o.	CROATIA
Skill s.r.o.	CZECHIA
SmartCom-Bulgaria AD	BULGARIA
Société Réseau Informaique et Gestion	FRANCE
Softblue Michal Kierul	POLAND
	UNITED
Softcat plc	KINGDOM
SoftwareOne BE BV	BELGIUM
Solidex S.A.	POLAND
Solitee B.V.	NETHERLANDS
Sopra Steria Group	FRANCE
Commo Otonio I invite d	UNITED
Sopra Steria Limited	KINGDOM
Span PLC	CROATIA
Strategic Operational Solutions, Inc	UNITED STATES
Sygnity S.A.	POLAND
System Solutions Belgium	BELGIUM
T-Systems International GmbH	GERMANY
TCN shpk	ALBANIA
TELSY S.p.A.	ITALY
Teldat Sp. Z.o.o. sp.k.	POLAND
Telecom Italia S.p.A	ITALY
Telelink Business Services EAD	BULGARIA
Telespazio Germany GmbH	GERMANY
Thales Alenia Space Etca s.a.	BELGIUM
TietoEnator Czech s.r.o.	CZECHIA
Truedata B.V.	NETHERLANDS
UNIFY COMMUNICATIONS	BELGIUM
UXB Defense, Inc	UNITED STATES



Ultisat dba Speedcast Government	UNITED STATES
Umoe IKT	NORWAY
Unistar LC d.o.o.	SLOVENIA
Van Roey Automation NV	BELGIUM
Verizon Terremark NV	BELGIUM
Warpcom Services SA	PORTUGAL
WorldEscrow SA/NV	BELGIUM
XCOMP	POLAND
Zbar Phu Mariusz Popenda	POLAND
certSIGN S.A.	ROMANIA
vCloud Tech Inc	UNITED STATES